

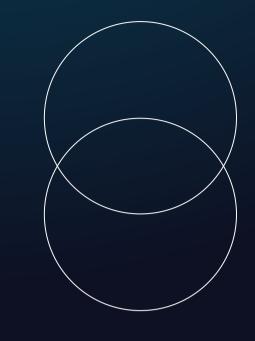
Unleashing Omni-channel Storytelling

Experiences bridging Web2 & Web3

A Crypto Valley Working Group

June 8, 2024 Swiss Web3 Fest, FIVE Zurich

Working Group Web3 Experiences





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Web3
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Think Tank



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Omni-channel
Storyteller



Katie Richards
Process Architect
& Risk Expert

Bridging Web2 & Web3 The Brand challenge

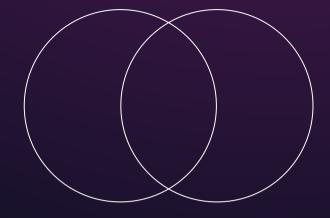
Problem

Most brands are trying to figure out how best to bridge Web2 and Web3 environments to build culture, commerce and community.

Opportunity

The use of **Omni-channel storytelling** approach to unlock **user journeys** and experiences that lead to customer retention, loyalty and community creation.

Some Definitions



Multi-Channel Marketing

Multichannel takes a *product-centric approach* while using more than one channel to promote the product or service

Omni-Channel Marketing

Omnichannel marketing takes a *customer-centric approach* while using all available media channels



Omni-Channel Storytelling

Omni-channel storytelling focuses on creating a unified and continuous narrative across all channels. A novel way to let audiences connect differently.

It offerings unique channel-specific experiences that keeps customers coming back!







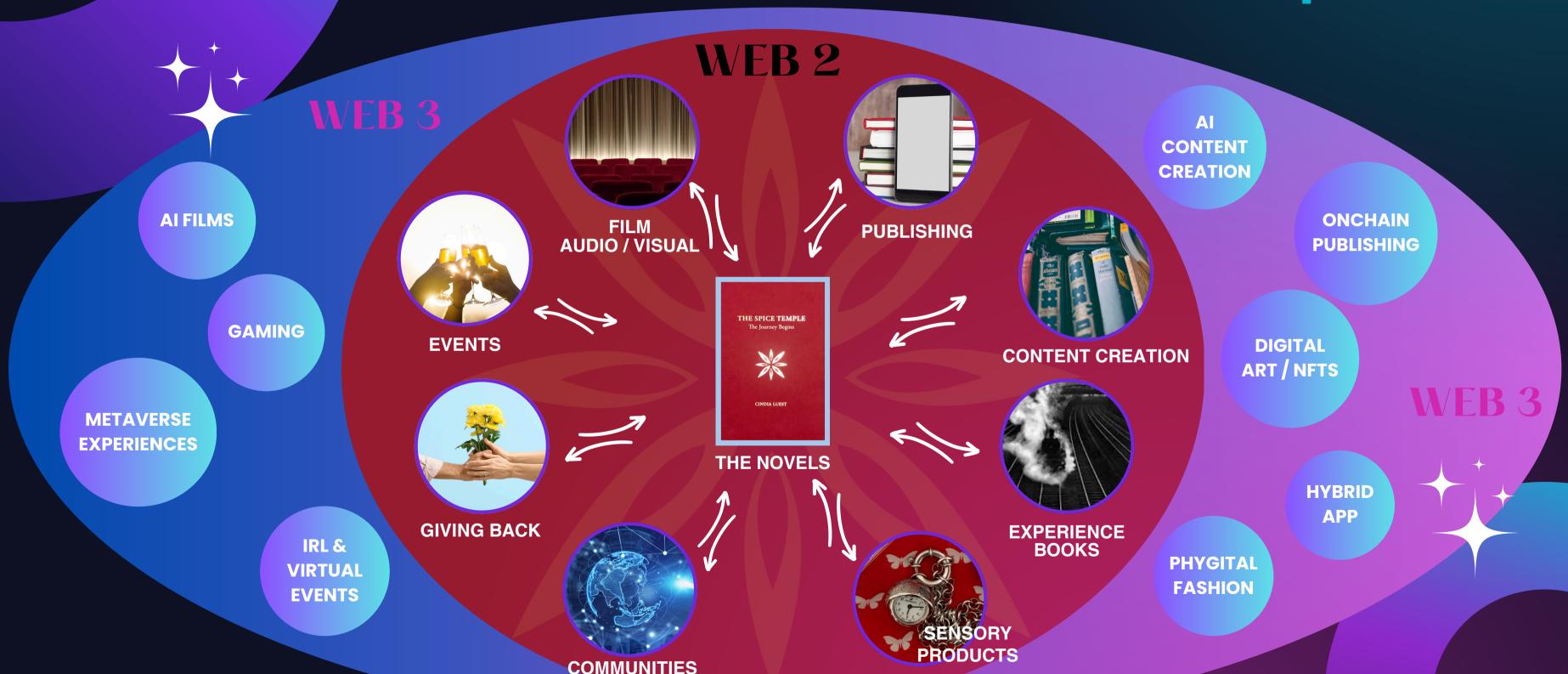
Imagine an entertainment platform like Harry Potter for grown-ups who love great stories, culture, and experiences.

- Spice Journeys is **Innovating storytelling**
- Creating experiences that inspire and allow audiences to connect differently
- Unique journeys that integrate culture, commerce and community
- Omni-channel storytelling bridging Web2 and Web3

Why Storytelling?

"What happens next?" keeps audiences coming back

Omni-channel User Journey Web2 & Web3 Components





Omni-channel Storytelling Case Studies on Bridging Web2 & Web3

PRODUCT DEVELOPMENT

Sensory Storytelling

- Character Questions of Identity
- Music and Fashion Explorations
- Phygital fashion
- Music collaboration / AI





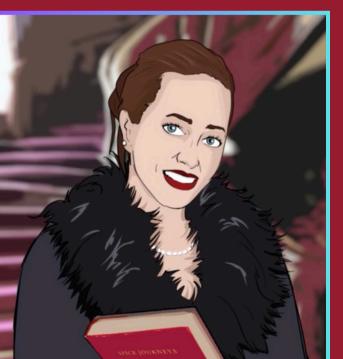


ART & EVENTS

Connecting / Culture / Commerce

- IRL Digital Art Show unpaired, Zug
- Augmented Reality (book page)
- Avatar to open the show
- Metaverse gallery









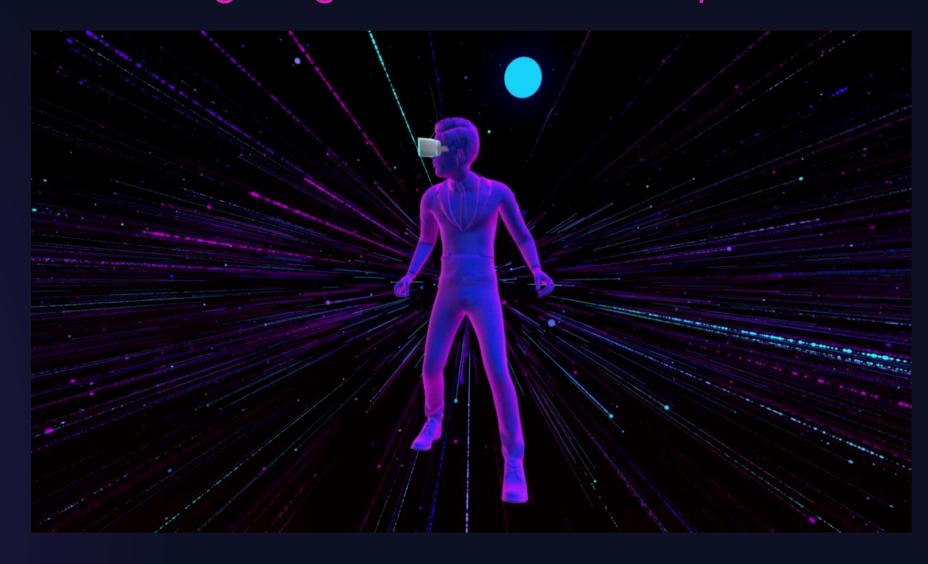


Unveiling The Art of Storytelling

The Gallery – Metaverse

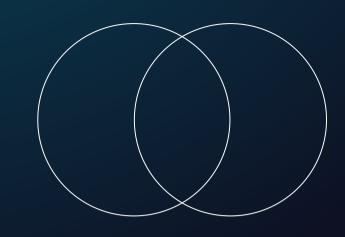
The world of "The Spice Temple" comes alive through digital art & virtual experiences







Web 2 Brand Alliances



- Where the REAL MEETS THE IMAGINED
- World-class chefs, resorts, artists have partnered
- Selected products and experiences by conscious creators

CHEFS World-class Chefs

elBullifoundation

QUY

OSTERIA FRANCESCANA



RESORTS

Amazing Resorts

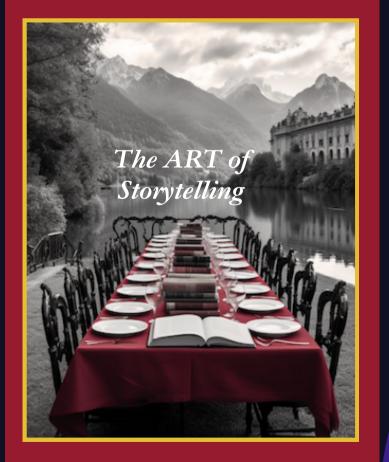








ARTISTS Traditional / Digital



BRANDS *Products*











Causes

Omni-channel Storytelling A World of Possibilities for New Experiences

EVENTS

JOURNEYS



EVENTS

© Spice Journeys, 2024

EVENTS

COMMUNITY

Opportunities Omni-channel Approaches

- New phygital products and revenue streams
- Increase engagement and loyalty through immersive experiences
- Build **brand alliances** and global market reach
- Build community through collectables

- Blended experiences and personalization as well realtime feedback (IRL and virtual)
- Al for content creation and gamification
- Blockchain for publishing, crowdfunding, provenance and digital ownership

Business considerations Elements for Success



Legal, Compliance & Risk

Experiment with Innovation in Product Development

Payments & Fulfillment

Enhanced Data Collection, Analytics and Comprehensive Insights 06 Marketing & Education



Join Us!



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